

OMB NO. 1124-0006; Expires February 28, 2014

U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <http://www.fara.gov>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant Van Scoyoc Associates, Inc. 101 Constitution Avenue, NW, Suite 600 West, Washington, DC 20001		2. Registration No. 5401						
3. Name of Foreign Principal The Embassy of Ecuador	4. Principal Address of Foreign Principal 2535 15th Street, N.W. Washington, DC 20009							
5. Indicate whether your foreign principal is one of the following:								
<input checked="" type="checkbox"/> Foreign government <input type="checkbox"/> Foreign political party <input type="checkbox"/> Foreign or domestic organization: If either, check one of the following: <table border="0"> <tr> <td><input type="checkbox"/> Partnership</td> <td><input type="checkbox"/> Committee</td> </tr> <tr> <td><input type="checkbox"/> Corporation</td> <td><input type="checkbox"/> Voluntary group</td> </tr> <tr> <td><input type="checkbox"/> Association</td> <td><input type="checkbox"/> Other (specify) _____</td> </tr> </table> <input type="checkbox"/> Individual-State nationality _____			<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee	<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group	<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____
<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee							
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group							
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____							
6. If the foreign principal is a foreign government, state:								
a) Branch or agency represented by the registrant For the Embassy of Ecuador								
b) Name and title of official with whom registrant deals Her Excellency Nathalie Cely, Ambassador for the Republic of Ecuador								
7. If the foreign principal is a foreign political party, state:								
a) Principal address N/A								
b) Name and title of official with whom registrant deals								
c) Principal aim								

Formerly CRM-157

FORM NSD-3
Revised 03/11

8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

N/A

b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Owned by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal

Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)


N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A 7/12/13	Name and Title H. Stewart Van Scoyoc, President	Signature 
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U.S. Department of Justice
Washington, DC 20530

OMB NO. 1124-0004; Expires February 28, 2014

Exhibit B to Registration Statement
Pursuant to the Foreign Agents Registration Act of
1938, as amended

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <http://www.fara.gov>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant
Van Scoyoc Associates, Inc.

2. Registration No.
5401

3. Name of Foreign Principal
The Embassy of Ecuador

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Van Scoyoc Associates, Inc. has been retained by the Embassy of Ecuador to perform research and analyze issues regarding bi-lateral dialogue, foreign affairs, trade, economic development, migration, and security/defense; counsel on U.S. policies, activities in Congress and in the Executive Branch; and maintain contact, as necessary, with Members of Congress and their respective staffs, Executive Branch officials, and non-governmental organizations.

Formerly CRM-155

FORM NSD-4
Revised 03/11

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will provide counsel to the Embassy of Ecuador on strengthening the Embassy's ties to the United States government and relevant U.S. institutions. Registrant's activities will involve contact with officials of the Executive Branch and Members and staff of the U.S. Congress where the Republic of Ecuador has a direct interest or need for advocacy and consulting assistance. Registrant will also assist in communicating priority issues (including bi-lateral dialogue, foreign affairs, trade, economic development, migration, and security/defense) in the relationship between the United States and Ecuador to relevant U.S. audiences, including the U.S. Congress, the Executive Branch, and the policy community.

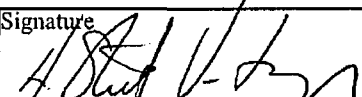
9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

All of the activities listed in Item 8 above will be undertaken in order to communicate information to the Embassy of Ecuador, as well as to communicate information about the Embassy and its issues of concern to interested persons in both the public and private sectors. At the request of the Embassy, meetings with Members of Congress and their respective staffs, as well as with Executive branch officials, and non-governmental organizations may be arranged.

EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B 7/12/13	Name and Title H. Stewart Van Scoyoc, President	Signature 
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Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

MEMORANDUM OF AGREEMENT

The Embassy of Ecuador hereby retains Van Scoyoc Associates, Inc. (hereafter "VSA") as consultants and advisors with regard to meetings and conversations with pertinent officials in the Executive Branch and the Congress of the United States. VSA will provide Federal government relations services to the Embassy of Ecuador on Federal matters and programs where the Republic of Ecuador has a direct interest or need for advocacy and consulting assistance. VSA undertakes to monitor and evaluate these issues and to advise the Embassy of Ecuador on the components of an agency and legislative plan and the appropriate strategy necessary to achieve the goals of such a plan. VSA will perform such services with regard to these issues as are mutually agreed to between VSA and the Embassy of Ecuador.

It is understood that VSA will be required to register on behalf of the Embassy of Ecuador under the terms of the Foreign Agents Registration Act (FARA) of 1938, as amended (22 U.S.C. §611 et seq.).

In consideration of the performance of these services, the Embassy of Ecuador shall pay to VSA a retainer of US \$300,000.00 for the term of the contract (US \$50,000.00 per month), payable monthly in advance. Miscellaneous business expenses are included in the monthly retainer but extraordinary expenses and those outside the normal course of business, including directed long distance travel, will be submitted to the Embassy for approval in advance of a request for reimbursement. The Embassy of Ecuador represents and warrants that these payments shall not be made with United States appropriated funds. Sums owed by the Embassy of Ecuador to VSA shall accrue interest at a rate of 1.5% per month if unpaid after sixty (60) days.

This Agreement shall become effective July 8, 2013 and shall continue in effect until December 31, 2013 or until terminated by the Embassy of Ecuador or VSA by written notice given to the other at least thirty (30) days prior to the proposed date of termination. This Agreement will continue thereafter unless either party provides written notice to terminate or amend this engagement with thirty (30) days notice. Any fees earned or reimbursable expenses incurred prior to the effective date of said notice of termination shall be paid by the Embassy of Ecuador.

This Agreement shall be deemed to be a contract made under the laws of the District of Columbia and for all purposes shall be construed in accordance with said laws. In the event of a dispute between the parties, they mutually consent to jurisdiction in the Superior Court for the District of Columbia. The prevailing party shall be entitled to costs and interest on any award at the rate of 1.5% per month to run from ten business days after the date of the award.

This Agreement contains all of the terms agreed upon by the Embassy of Ecuador and VSA with respect to the subject matter hereof and supersedes all prior agreements, arrangements and communications between the parties dealing with such subject matter, whether oral or written. This Agreement shall not be assignable by either party.

Date: 07/09/13

VAN SCOYOC ASSOCIATES, INC.

By: H. Stewart Van Scoyoc
H. Stewart Van Scoyoc
President

Date: 07/08/2013

EMBASSY OF ECUADOR

By: Nathalie Cely
Her Excellency Nathalie Cely
Ambassador for the Republic of Ecuador
For the Embassy of Ecuador